

## BESTWAY CEMENT LIMITED

# KEY OPERATIONAL AND FINANCIAL DATA

## FOR THE YEAR ENDED 30 JUNE 2023

|                                               | 2023                             | 2022    | 2021   | 2020    | 2019    | 2018    |
|-----------------------------------------------|----------------------------------|---------|--------|---------|---------|---------|
| <b>OPERATING RESULTS</b>                      | <b>----- (Rupees '000) -----</b> |         |        |         |         |         |
| Net turnover                                  | <b>87,742</b>                    | 72,371  | 56,864 | 37,129  | 53,602  | 52,884  |
| Cost of sales                                 | <b>60,426</b>                    | 49,377  | 40,261 | 36,012  | 37,557  | 33,928  |
| Gross profit                                  | <b>27,316</b>                    | 22,993  | 16,603 | 1,117   | 16,045  | 18,956  |
| Operating profit / (loss)                     | <b>24,325</b>                    | 19,144  | 14,691 | (26)    | 13,290  | 14,217  |
| Net finance costs                             | <b>6,828</b>                     | 1,480   | 1,071  | 2,152   | 1,498   | 600     |
| Profit / (loss) before tax                    | <b>22,598</b>                    | 19,347  | 15,538 | (506)   | 13,246  | 14,964  |
| Profit for the year                           | <b>11,892</b>                    | 10,239  | 11,578 | 49      | 10,097  | 13,158  |
| <b>STATEMENT OF FINANCIAL POSITION</b>        | <b>----- (Rupees '000) -----</b> |         |        |         |         |         |
| Share capital and reserves                    | <b>61,846</b>                    | 60,758  | 60,123 | 54,653  | 57,606  | 53,310  |
| Property, plant and equipment                 | <b>115,529</b>                   | 85,670  | 55,007 | 55,789  | 57,242  | 56,086  |
| Long term financing and Musharka              | <b>46,338</b>                    | 21,982  | 11,872 | 11,542  | -       | 5,500   |
| Net current assets / (liabilities)            | <b>(8,698)</b>                   | (9,811) | 6,366  | (1,441) | (9,680) | (7,250) |
| <b>SIGNIFICANT FINANCIAL INDICATORS</b>       | <b>----- (Rupees '000) -----</b> |         |        |         |         |         |
| Gross profit (%)                              | <b>31.13</b>                     | 31.77   | 29.20  | 3.01    | 29.93   | 35.84   |
| Net profit (%)                                | <b>13.55</b>                     | 14.15   | 20.36  | 0.13    | 18.84   | 24.88   |
| Interest coverage ratio                       | <b>4.31</b>                      | 14.07   | 15.51  | 0.76    | 9.84    | 25.94   |
| Return on equity (%)                          | <b>19.23</b>                     | 16.85   | 19.26  | 0.09    | 17.53   | 24.68   |
| Earnings per share                            | <b>19.94</b>                     | 17.17   | 19.42  | 0.08    | 16.93   | 22.07   |
| Dividend (%)                                  | <b>190</b>                       | 160     | 100    | 60      | 110     | 120     |
| <b>"Despatches of cement and Xtreme bond"</b> | <b>In thousand metric tonnes</b> |         |        |         |         |         |
|                                               | <b>6,573</b>                     | 7,839   | 8,664  | 7,311   | 8,126   | 8,590   |